

From Inspiration to Impact

A practical guide to turn AI into real
business impact in just 90 days.



From Inspiration to Impact

Days 1-10

Set your starting point

Get clarity on where you'll begin – and why.

Book the conversation

30 minutes with your team, this week if you can. Ask three questions: "Where are we the glue?", "What do we do manually that adds zero value?", and "If we got two hours back a week, what would we do with them?"

Document what you find

Sit with your best process people and write down three things: your **pain point map**, your **data audit** (where does critical data live today vs. where it needs to live), and your first **AI job description**.

By day 10 you'll have

A documented list of pain points, a clear picture of where your data is trapped, and one AI role defined – so you can articulate to leadership exactly where you're starting and why.

Days 10-30

Build your first win

Pick one pain point, build the solution, and prove it works.

Pick one and build

Choose the most painful, most manual process from your list. Use monday Sidekick to help structure it. Use Vibe to create the app or view your team needs. Use Workflows to automate the handovers that eat your time.

Define your win first

Write it down before you build. Be specific about the outcome, the time saved, and who will see it. Early wins build momentum – they're how you earn the right to go bigger.

Write it like this

"By day 30, we will have [specific outcome] that saves [x hours per week] and is visible to [these stakeholders]."

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Days 30-60

Extend and embed

Take what's working and spread it further.

Scale to two more teams

Identify two more teams or processes with the same type of pain. Because your data is connected in monday, the logic you've already built can extend to procurement, marketing, sales - wherever it's needed.

Deploy your first AI agent

Put it on a repeatable, high-volume process. An agent that triages requests, qualifies leads, drafts RFPs, or scores responses. More hands, without adding more heads.

Bake it into your rhythm

Add the weekly 5-question check-in to your team meetings: What did we test? What did we learn? What do we scale or scrap? What's our one experiment for next week? What can we celebrate?

Days 60-90

Measure and present

Build the evidence and take it to leadership.

Build a one-page impact report

Lay out the before vs. after. Time saved (hours per week, per month, across how many people). Risks avoided. Revenue impact - deals closed faster, projects scoped sooner, capacity unlocked.

Present and plan forward

Show leadership the results and propose what's next - the next three processes, the next three teams. You've earned the proof. Now use it to keep going.



Your 90-day blueprint at a glance

Days 1-10

Book the pain-point conversation. Document your map, audit, and first AI job spec.

Days 10-30

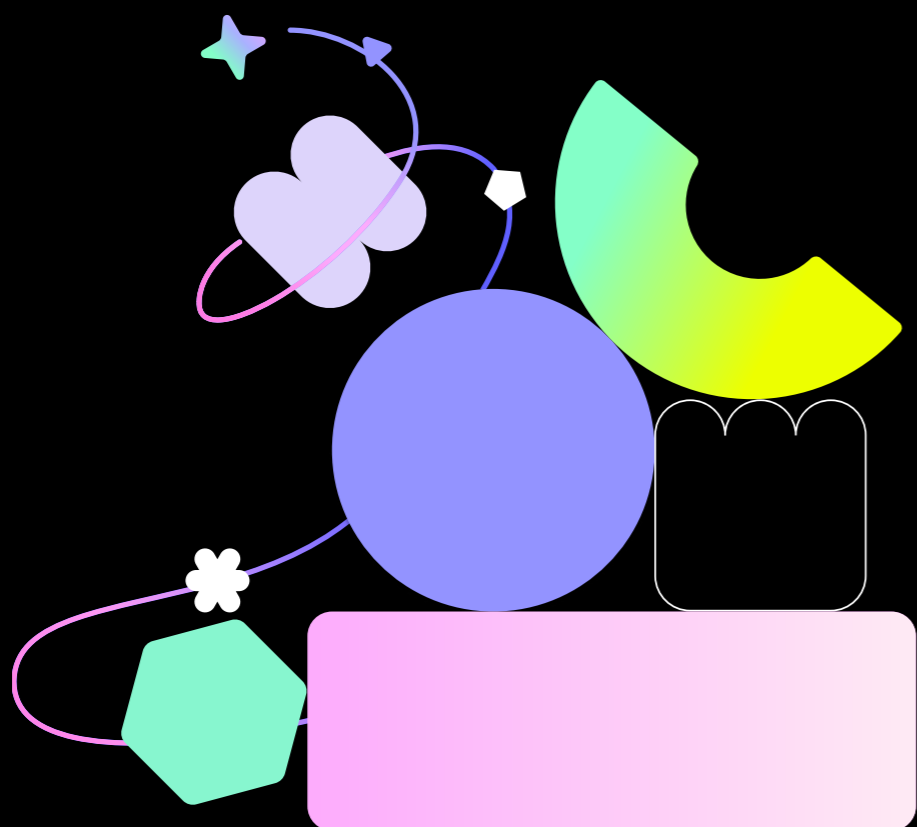
Build your first workflow in monday. Define and capture your first measurable win.

Days 30-60

Extend to two more teams. Deploy your first AI agent. Embed the weekly rhythm.

Days 60-90

Build your impact report and present the results to leadership.



Your **90-day pilot** starts now and you're not doing it alone. If you get stuck or **need a hand** creating the right system, our experts are **here to help**.

[Get in touch →](#)